

# DISC PERSONALITY PROFILE ASSESSMENT & WORKSHOP

The  
MAXWELL  
DISC  
METHOD

## **THE LAW OF AWARENESS:**

*You must know yourself to grow yourself.*

### **Through the Maxwell DISC Profile workshop, you will explore ways to:**

Apply the Law of Awareness to recognize your strengths and limitations.

Overcome your shortcomings and clear the path for personal and professional growth.

Understand how others are different and how to work with each personality.

Build a stronger team that communicates, appreciates the style of others and works well together.

Learn effective strategies for handling conflict and personality clashes.

Develop yourself and others to be their best.

### **What if you could tap into your greatest motivations and dramatically improve your relationships and accelerate your results?**

Your individual personality affects every aspect of your life. That's why one of the best things you can do to grow yourself and others is to understand your personality and what naturally drives you. When you recognize your strengths and weaknesses, you are able to give your best as you work with people around you.

**D** Dominant ▪ Driver

**I** Influencing ▪ Inspiring

**S** Stable ▪ Steady

**C** Compliant ▪ Correct

### ***Get along with anyone, even if you're not a "people person".***

Everyone you encounter is motivated differently, communicates differently, and views tasks and relationships differently. The Maxwell DISC Profile Workshop will help you achieve greater success when you learn to value your strengths as well as those of others.



**Contact me to schedule a DISC Workshop for yourself or your company.**

**GEOFF ZIMMERMAN | 904-417-8112**

## D-WIRED STRENGTHS

- Born leader
- Dynamic
- Decisive
- Goal-oriented
- Seeks practical solutions
- Activator
- Leads and organizes
- Excels in emergencies

## D-WIRED GROWTH

- Realize others may be right.
- Lead, don't push.
- Take time for family.
- Practice encouraging others.
- Learn to put others first.

*Choose a career or business that will provide you room to grow.*

## I-WIRED STRENGTHS

- Outgoing
- Volunteers for jobs
- Makes friends easily
- Emotional
- Inspirational
- High energy
- Creative
- Good speaker

## I-WIRED GROWTH

- Keep your promises.
- Learn to make lists and schedules.
- Listen more.
- Be punctual.
- Partner with someone for accountability.

*Choose a career or business that will give you recognition.*

*Choose a career or business that will use your skill of precision.*

## C-WIRED STRENGTHS

- Analytical and logical
- Neat and organized
- Creative
- Conscientious
- Seeks perfection
- Detail oriented
- Deep thinker
- Easily sees the problems or errors

## C-WIRED GROWTH

- Seek out the positive.
- Accept others who are not perfect.
- Learn to be more realistic at times.
- Learn to encourage others and yourself.
- Speak up more.

*Choose a career or business that will use your mediation skills.*

## S-WIRED STRENGTHS

- Easygoing
- Well-balanced
- Quiet, but witty
- Agreeable
- Good listener
- Helps and looks out for others
- Consistent
- Reliable and dependable

## S-WIRED GROWTH

- Get comfortable speaking up.
- Say what you mean.
- Move into action with enthusiasm.
- Don't say "I don't care". Make a choice.
- Learn to take action to cure worry.

